

# Fact Sheet – Automotive Experience



Updated 3 November, 2011

## DESCRIPTION

Johnson Controls is a global leader in automotive seating, overhead systems, door and instrument panels, and interior electronics. We support all major automakers in the differentiation of their vehicles through our products, technologies and advanced manufacturing capabilities. With more than 200 plants worldwide, we are where our customers need us to be. Consumers have enjoyed the comfort and style of our products, from single components to complete interiors. With our global capability we supply more than 30 million cars per year.

## OFFERINGS

- Products range from components to complete interiors:
  - Seating systems including seat structures and mechanisms, foam and trim
  - Cockpits and instrument panels
  - Door panels
  - Overhead systems including headliners, sun visors and overhead consoles
  - Components and systems for driver information, connectivity, body electronics and telematics
  - Car to home connectivity systems
  - Hybrid vehicle electronics
- Supports all major automakers and supplies more than 30 million cars per year.
- 200 plants worldwide.
- Brands: BlueConnect®, HomeLink®.

## INNOVATION AND RESEARCH

- Providing seating and interiors that reduce overall vehicle weight and can be produced from natural, renewable materials.
- Supplying Ford Fusion and Mercury Milan hybrid sedans with *SmartGauge with EcoGuide* product, which provides real-time information to help coach drivers to achieve maximum fuel efficiency.
- Working with Kia to create the Cee'd, a car designed, launched and sold exclusively in Europe that fulfilled European requirements for safety, design, craftsmanship and innovation.
- 2011- launched ie3 concept vehicle at the 2011 North American International Auto Show (NAIAS). ie3 showcases interior and battery solutions that improve flexibility, spaciousness and sustainability in vehicles while offering a compelling user experience.
- 2010- launched products for the Ford Fiesta, Opel Meriva, Opel Astra, VW Toureg and Porsche Cayenne. Interior components include Volvo floor console and headliner and BMW door panels.
- 2010- launched new seating foam with an eight percent bio-content, using a natural oil polyol that has organic content derived from soy, castor or palm.
- 2010 - received an innovation award from Peugeot for Johnson Controls' design and development of the Head Medium Display, which is currently available in the Peugeot 3008 and the Peugeot 5008.
- 2009 – launched re3 concept vehicle at the 2009 North American International Auto Show (NAIAS). Re3 demonstrates how automakers can provide sustainable solutions that generate consumer appeal, optimize cost and reduce weight in their vehicles.

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WEB [www.johnsoncontrols.com](http://www.johnsoncontrols.com)

FINANCIALS

| <u>2011 sales by Business (in millions)</u> |          |
|---|----------|
| Automotive Experience                       | \$20,065 |
| Building Efficiency                         | \$14,893 |
| Power Solutions                             | \$ 5,875 |
|   | <hr/>    |
|   | \$40,833 |

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AWARDS AND RECOGNITION

- 2010 Automotive News PACE (Premier Automotive Suppliers' Contribution to Excellence) Award for the Polypropylene Thin Film interior surface
- 2010 Highest Quality Seating Supplier Award for the J.D. Power and Associates Seat Quality Study
- 2010 Supplier Innovation Award from PSA Peugeot Citroën for the 2008 Head Up Display
- 2009 Ford World Excellence Award- New Consumer-Focused Technology
- 2009 GM Supplier of the Year Award
- Finalist: best concept vehicle at 2009 North American International Auto Show by Auto Week magazine
- 2009 Toyota Superior Award – Supplier Diversity, North America

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