

Fact Sheet - China



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COMPANY DESCRIPTION

Johnson Controls (NYSE: JCI) is a global leader in energy and operational efficiency for buildings, innovative interiors for vehicles, and advanced vehicle power solutions.

Since Professor Warren Johnson invented the first electric room thermostat in 1883, the company has grown exponentially, achieving over \$38 billion revenue in 2008. Johnson Controls is ranked 58 on the Fortune 500, has 140,000 employees serving customers in over 125 countries.

Founded in 1885, the company is headquartered in Milwaukee, Wisconsin, US.

OUR VISION

Creating a more comfortable, safe and sustainable world.

FINANCIALS

Visit www.johnsoncontrols.com/investors for current reports and filings.

CHINA MANAGEMENT

John Moulton, Group Vice President & General Manager, Automotive Experience
Wilson Sun, Vice President & Managing Director, Building Efficiency
Shu Yang, Vice President & General Manager, Power Solutions

WEB

www.johnsoncontrols.cn

BUSINESS UNITS

BUILDING EFFICIENCY

- Leading full-line service provider of mechanical equipment and systems that control heating, ventilation, air conditioning (HVAC), lighting, security and fire management in non-residential buildings.
- 10,000 electrical and mechanical maintenance front-line service providers.
- World leader in integrated facility management and real estate, managing more than one billion square feet worldwide, and working with over 15% of the world's 200 largest companies.
- Comprehensive energy efficiency solutions including building retrofits, control system upgrades, integration of renewable energy sources and advisory services across the entire building lifecycle.
- Residential heating, cooling, air-conditioning and air-quality equipment
- Nearly 800 Leadership in Energy and Environmental Design (LEED) certified employees
- Customers in more than 125 countries in the healthcare, education, government, office, industrial and retail markets.
- 500+ locations worldwide.

Building Efficiency China:

- 4500+ employees
- Plants in Wuxi and Guangzhou plant (both named for the 4th year in a row by China Machinery 500 as Top 10 Makers of central air conditioners in China)
- Asia Engineering Centre (AEC) in Wuxi Supplier of green building solutions for 20 projects of 2008 Olympic Games including:
 - The National Stadium
 - The National Indoor Stadium
 - Beijing Olympic Tower
 - Beijing Olympic Village
 - Beijing Olympic Forest Park
 - Beijing Olympic Green Tennis Court
 - Qingdao Olympic Sailing Center
 - Tianjin Olympic Center Stadium
 - Tianjin Olympic Games Organizing Committee Office Building
 - Shanghai Stadium

AUTOMOTIVE EXPERIENCE

- Products range from components to complete interiors:
 - Seating systems including seat structures and mechanisms, foam and trim
 - Instrument panels
 - Floor consoles
 - Cockpit Systems- Instrument Panels, Cockpit modules and floor consoles
 - Door systems
 - Overhead systems including headliners, sun visors and overhead consoles
 - Integrated electronics including displays, instrument clusters, connectivity systems and body electronics
 - HomeLink® Wireless Control System that communicates with garage door openers, estate gates, and home lighting.
 - Electrical Energy Management
- All systems are sold to the original equipment automotive market.
- Customers include almost every automaker worldwide.
- 250 locations worldwide.

Automotive Experience China:

- 11,500+ employees
- 21 joint ventures
 - First JV – Beijing JV founded in: 1997
- 2 technology Centers - Changchun & Shanghai
- 33 factories

POWER SOLUTIONS

- World's largest manufacturer of lead acid automotive batteries for virtually every type of passenger car, light truck and utility vehicle.
- Leading independent supplier of hybrid battery systems through joint venture with Saft.
- Lead acid batteries sold under customer brands as well as our own Varta®, Heliar®, LTH® and Optima® brand names.
- Major customers include Advance Auto, AutoZone, Costco, DaimlerChrysler, Ford, General Motors, Honda, Interstate Battery System of America, John Deere, Mazda, Nissan, Sears, Toyota and Walmart.
- Johnson Controls PowerFrame grid technology process decreases the use of lead, reduces manufacturing emissions, uses less energy and enhances plant safety.
- Instrumental in setting up the US lead acid battery industry's closed-loop battery recycling program. In the U.S market – 99% of lead acid batteries are recycled and 95% of the material in the batteries is reused.
- In 2008 launched EcoSteps, a new lead acid battery recycling initiative to help increase recycling rates of automotive batteries in Europe. EcoSteps is modeled on US patented closed-loop lead acid battery recycling process used in the United States with best practices implemented in China and Mexico.

Through Johnson Controls-Saft joint venture:

- Opened world's first manufacturing site for lithium-ion vehicle batteries in Nersac, France in 2007.
- In April 2009 announced plans to build its first US cell manufacturing facility for lithium-ion hybrid batteries in Michigan, US.
- 27 locations worldwide.

Power Solutions China

- 380+ employees in China
- JV for separator: Baoding Fengfan Rising (BRF)
- Factories:
 - 1 in Shanghai
 - 1 new plant in Changxing (2010)
- First Varta Flagship Store in China: 2006
- Awards:
 - In 2006, Shanghai Johnson Controls International Battery Co., Ltd. was honored as the "National Model Enterprise for Occupational Health and Safety" by China's Ministry of Health and the State Administration of Work Safety

SUSTAINABILITY

- 2008 total philanthropic giving in China - \$1,718,300
- Johnson Controls' global volunteer program, Blue Sky Involve, aligns employee volunteering with two corporate priorities – protecting the environment and developing people. In 2008:
 - \$530,000 was distributed in grants of \$1,000 throughout the world
 - 13,000+ employees contributed more than 110,000 volunteer hours
- China (including Hong Kong and Taiwan) ran 47 projects
- Relief donation \$ 1,434,720 to China Sichuan earthquake in 2008
- The sole corporate sponsor of “1000 Environment-Friendly Youth Ambassadors Action Program” by the Center for Environmental Education and Communications under the Ministry of Environmental Protection of China in June 2009
- Support SIFE (Student in Free Enterprise) as the National Partner Club of SIFE China and name “Johnson Controls Environmental Sustainability SIFE Award” in 2008-2009 competition

MEDIA RELATIONS CONTACTS

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