

Fact Sheet – Building Efficiency



Updated 26 October 2010

DESCRIPTION

Johnson Controls is a leading provider of equipment, controls and services for heating, ventilating, air-conditioning, refrigeration and security systems for buildings. Operating from 500 branch offices in 150 countries, we deliver products, services and solutions that increase energy efficiency and lower operating costs for over one million customers. We are involved in more than 500 renewable energy projects including solar, wind and geothermal technologies. Our solutions have reduced carbon dioxide emissions by 13.6 million metric tons and generated savings of \$7.5 billion since 2000. Many of the world's largest companies rely on us to manage 1.5 billion square feet of their commercial real estate.

OFFERINGS

- Leading full-line service provider of mechanical equipment and systems that control heating, ventilation, air conditioning (HVAC), lighting, industrial refrigeration, security and fire management in non-residential buildings.
- 10,000 electrical and mechanical maintenance front-line service providers.
- World leader in integrated facility management and real estate, managing more than one billion square feet worldwide, and working with over 15% of the world's 200 largest companies.
- Comprehensive energy efficiency solutions including building retrofits, control system upgrades, integration of renewable energy sources and advisory services across the entire building lifecycle.
- Residential heating, cooling, air-conditioning and air-quality equipment.
- Capability to analyze energy trends and calculate greenhouse gas levels with the Enhanced Energy and Emissions Management System.
- Nearly 800 Leadership in Energy and Environmental Design (LEED) certified employees.
- Customers in more than 125 countries in the healthcare, education, government, office, industrial and retail markets.
- 500+ locations worldwide.

RECENT PROJECTS

- Retrofitting the Empire State Building in New York to make it 38% more energy efficient.
- Supplying Princess Noura University with innovative York® chillers that will save more than 2100 gallons of water per minute of chiller operation.
- Installing the largest renewable energy generation system at the Orange County Convention Center (OCCC) in Orlando, using a solar photovoltaic (PV) system.
- Forming a strategic alliance with Prince Albert II of Monaco Foundation to address climate change through energy efficiency.
- Installing sustainable building solutions in 20 Olympic stadiums and facilities, helping make the 2008 Olympics in Beijing the most 'green' in history.
- Updating the water treatment plant and delivery systems of Mount Vernon, Indiana, to improve the water's reliability and saving \$13.7 million over 15 years.
- Providing the UNIQA Tower in Vienna with a Metasys® building management system to help the building receive the first Green Building certificate of the European Union.
- Working with the State of Missouri, across over 1000 locations, creating energy and operational savings through better information management systems and integrated technologies. Program has realized over \$35 million in the first year and more than \$9 million per year in operational and energy savings.

MANAGEMENT

President - C. David Myers

HEADQUARTERS

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WEB

www.johnsoncontrols.com
www.johnsoncontrols.com/efficiencynow

FINANCIALS

<u>2010 sales by Business (in millions)</u>	
Automotive Experience	\$16,610
Building Efficiency	\$12,802
Power Solutions	\$ 4,893
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	\$34,305

Visit www.johnsoncontrols.com/investors for current reports and filings.

AWARDS AND RECOGNITION

North America

- Awarded 2009 Security Distribution Marketing Systems Integrator of the Year by SDM Magazine
- Recognized by Clinton Global Initiative for role in endorsing new and innovative financial solutions for large scale energy retrofits in commercial buildings.
- Listed in 2009 IAOP Global Outsourcing 100 for fourth consecutive year.
- Consumer Digest Best Buy award in the Premium Furnace category for the York Affinity Modulating Furnace.
- American Society of Mechanical Engineers announced its designation of the Johnson Controls, Inc. automatic temperature control system as a Historic Mechanical Engineering Landmark.
- Listed in Hispanic Engineer as a Most Admired Company.
- Recognized by Groom Energy Solutions as a market leader in Enterprise Carbon Accounting software.

Europe and Middle East

- Granted the European Building Automation and Controls Association license for FX07 field controller and BACnet Testing Laboratory certification for the Metasys® Network Control Engine.

Asia

- CoreNet Global Industry Excellence Award in the category of Service Delivery for Johnson Controls Global WorkPlace KnowledgeCenter (GWK).
- Awarded a silk banner by the Beijing Organizing Committee for the Games of the XXIX Olympiad, recognizing its global energy management, architectural products and services, and contributions to make the 2008 Olympic Games green.
- Guangzhou and Wuxi plants in China named Top 10 Makers of central air conditioners in China for four consecutive years by China Machinery 500
- Technology Promotion Award from the Society of Heating Air-Conditioning and Sanitary Engineers of Japan for environmentally-conscious manufacturing.

MORE INFORMATION

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